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WYATT

Mr. Bill Pollard
Filtroil North America, Inc.
P.O. Box 2855
Charlottesville, Virginia 22902

Dear Bill:

I am writing you this letter endorsing your product because I do believe in it. Wyatt Transfer, a commercial hauler, is a growing company. We currently own sixty power units. Twenty of these units are used in over-the-road applications. While I have purchased many used trucks, since 1982 I have purchased eleven new Macks. The Filtroil bypass filter unit was installed on every new truck at start up time. All my new trucks have the same specifications. They are listed below:

Cab:	U or R Model
Year:	1981 _ 1986
Engine:	300 Mack
Trans:	5-speed Mack
Rears:	Mack 3.65 ratio

These tractors regularly pull 78,000 lbs. gross throughout Virginia, Maryland, and North Carolina. Of these eleven tractors, only one (a 1983 model) has had the pan or heads off. That problem was a camshaft problem that was not oil-related and was covered fully by engine warranty. The oldest tractor in this group has 540,000 miles. The next oldest has 410,000 miles and so on down to 185,000 miles.

My service procedures include Kendall oil and Mack filter changes every 25,000 miles. This interval is the factory recommendation. Your filter unit is changed religiously every month regardless of mileage. While this may not be a scientific method, I had to start somewhere. I do not have a control group to compare against, but for some reason I have had no engine problems whatsoever. I believe that Filtroil bypass oil unit is one of several key features of my service package that is giving me excellent engine life. None of my Filtroil engines have blow by to any degree. I have no idea how many more miles I can look forward to.

Be assured of one thing. No Wyatt truck purchased new will ever be equipped without your filter unit.

Sincerely,

D. W. Chewning ss

David W. Chewning
Vice President
Maintenance and Safety

DWC/ss